



MACKENZIE MARINE AND TOWAGE PTY LTD
TOWAGE RATES - PORT OF ESPERANCE

| VESSEL GRT | FULL RATE PER TUG PER MOVEMENT (GST Exclusive) | FULL RATE PER TUG PER MOVEMENT (GST Inclusive) | SETTLEMENT DISCOUNT RATE PER TUG PER MOVEMENT (GST Exclusive) | SETTLEMENT DISCOUNT RATE PER TUG PER MOVEMENT (GST Inclusive) |
|-------------------|---|---|--|--|
| 0-3,000 | 1,737.43 | 1,911.17 | 1,686.00 | 1,854.60 |
| 3,001-5,000 | 1,936.26 | 2,129.89 | 1,879.00 | 2,066.90 |
| 5,001-7,000 | 2,152.06 | 2,367.27 | 2,088.00 | 2,296.80 |
| 7,001-9,000 | 2,380.86 | 2,618.95 | 2,310.00 | 2,541.00 |
| 9,001-11,000 | 2,577.68 | 2,835.45 | 2,501.00 | 2,751.10 |
| 11,001-13,000 | 2,795.48 | 3,075.03 | 2,712.00 | 2,983.20 |
| 13,001-15,000 | 3,003.29 | 3,303.62 | 2,914.00 | 3,205.40 |
| 15,001-17,000 | 3,348.98 | 3,683.88 | 3,249.00 | 3,573.90 |
| 17,001-20,000 | 3,757.62 | 4,133.38 | 3,645.00 | 4,009.50 |
| 20,001-25,000 | 4,368.07 | 4,804.88 | 4,238.00 | 4,661.80 |
| 25,001-30,000 | 4,981.92 | 5,480.11 | 4,833.00 | 5,316.30 |
| 30,001-35,000 | 5,613.39 | 6,174.73 | 5,445.00 | 5,989.50 |
| 35,001-40,000 | 6,348.28 | 6,983.11 | 6,158.00 | 6,773.80 |
| 40,001-45,000 | 7,108.60 | 7,819.46 | 6,896.00 | 7,585.60 |
| 45,001-50,000 | 7,828.95 | 8,611.85 | 7,595.00 | 8,354.50 |
| 50,001-55,000 | 8,629.23 | 9,492.15 | 8,371.00 | 9,208.10 |
| 55,001-60,000 | 9,443.49 | 10,387.84 | 9,161.00 | 10,077.10 |
| 60,001-65,000 | 10,225.79 | 11,248.37 | 9,920.00 | 10,912.00 |
| 65,001-70,000 | 11,028.90 | 12,131.79 | 10,699.00 | 11,768.90 |
| 70,001-75,000 | 11,841.33 | 13,025.46 | 11,487.00 | 12,635.70 |
| 75,001-80,000 | 12,686.57 | 13,955.23 | 12,306.00 | 13,536.60 |
| 80,001-85,000 | 13,481.06 | 14,829.17 | 13,077.00 | 14,384.70 |
| 85,001-90,000 | 14,320.10 | 15,752.11 | 13,891.00 | 15,280.10 |
| 90,001-95,000 | 15,096.40 | 16,606.04 | 14,644.00 | 16,108.40 |
| 95,001-100,000 | 15,911.67 | 17,502.84 | 15,435.00 | 16,978.50 |
| 100,001+ | 16,005.00 | 17,605.50 | 15,525.00 | 17,077.50 |

NOTES

- Rates are valid from 6th December 2016 and supersede all previous issues.
- Rates are for one tug used one way, ie. in or out of Port of Esperance, or a berth movement.
- Settlement discount is applicable only if payment is received within payment terms of 21 days from date of tax invoice issue.
- All towage undertaken subject to the standard towage conditions as recommended by the UK Standard Conditions for Towage and Other Services (revised edition 1986).

**MACKENZIE MARINE AND TOWAGE PTY LTD - ESPERANCE
OTHER CHARGES AND INFORMATION RELATING TO ENGAGEMENT OF TUGS**

| TYPE | DESCRIPTION | CHARGE |
|---|---|--|
| ENGAGEMENT OF TUGS PROCEDURE | <p>The engagement of all tugs is to be arranged with Mackenzie Marine and Towage <u>via TELEPHONE ONLY on (08) 90720037 by 1600 hours on the working day prior to the ship movement.</u></p> <p>Launch Hire bookings require additional notice due to Form S175 processing.</p> | <p style="text-align: center;">See attached Towage Rates – Port of Esperance (Form No. 48-1)</p> <p style="text-align: center;">See Launch Hire rate below</p> |
| TOWAGE RESCHEDULE AND CANCELLATION FEE | <p>Ship movement bookings can be rescheduled and/or cancelled by advising MMT not less than 2 hours prior to the nominated engagement time.</p> <p><i>Bookings changed within the 2 hour timeframe will incur charges.</i></p> | \$900 per tug |
| DETENTION FEE | Tugs are manned and ship movement commences after 2 hours from the nominated engagement time. | \$900/tug/hour or part thereof |
| ATTENDANCE TO BERTHED VESSEL | Charges apply from the time the tug leaves the tug berth until return thereto. | \$2,200/tug/hour or part thereof |
| PILOT TRANSFERS | Pilot transfers during the arrival or departure of ships. | \$350 per transfer |
| LAUNCH HIRE AND VESSEL ASSISTANCE | <p>Charges are applicable when transporting crew, personnel, equipment, stores, charts or deliveries to / from ships.</p> <p>Assistance to vessel, other than attendance to berthed vessel, at the direction of the Harbour Master.</p> <p>Charges apply from the time the tug leaves the tug berth until return thereto.</p> | \$900/tug/hour or part thereof |
| EMERGENCY RESPONSE ASSISTANCE | <p>Emergency response assistance such as <u>firefighting</u>, <u>environmental response</u> or assistance to a <u>dead ship</u>.</p> <p>Charges will apply from the time the tug leaves the tug berth until return thereto.</p> | \$1,000/tug/hour or part thereof |
| ON-CHARGED COSTS TO HIRER | Ancillary costs incurred from a directive of the Harbour Master to assist with firefighting (foam), oil spills, cleaning, broken mooring lines and ropes. | On-charged at cost to the hirer |

NOTES

- All rates are GST Exclusive; 10% GST applicable.
- Valid from 6th **December 2016** and supersede all previous issues.