



**Esperance Port Sea & Land
Multi-User Iron Ore Facility Market Sounding**

Esperance Ports, Sea and Land (EPSL) is a Western Australian Government Trading Enterprise responsible for the management of the Port of Esperance.

EPSL is conducting a market sounding process (Market Sounding) to identify private sector interest in expanding the Port's capacity for iron ore exports by gathering information about the private sector's requirements and the readiness of mining projects. This information will provide EPSL with options in respect of the potential financing, delivery and management of a new multi-user iron ore facility (MUIOF) at EPSL to meet emerging demand (although EPSL does not guarantee such port expansion will occur).

Registering Interest

Interested entities within the following categories are welcome to apply to participate in the Market Sounding by emailing the MUIOF Project Manager, at MUIOF@epsl.com.au before 5pm (WST) on 26 June 2012:

- Iron ore mining companies seeking to export through Esperance
- Infrastructure equity investors and major banks
- Major infrastructure providers
- Organisations familiar with the workings of shipping and bulk loading facilities in ports and
- Multi-disciplinary engineering firms.

Additional information about EPSL and the MUIOF Project is available at the following website: www.epsl.com.au . Participation in the Market Sounding process is independent of proponent procurement in any subsequent port expansion and EPSL reserves full discretion in any subsequent proponent selection in the Procurement Phase.